



**Laying Stronger Foundations** 



## **Lucky Cement Limited**

6-A, Mohammad Ali Housing Society, A. Aziz Hashim Tabba Street, Karachi-75350, Pakistan. UAN: (+92 21) 111-786-555

www.lucky-cement.com

FIRST QUARTER REPORT

SEPTEMBER 30, 2010



# YB Group's Establishment in Chronological Order

1962 Yunus Brothers 1983 Lucky Textile Mills





1987 Fazal Textile Mills Ltd 1987 Aziz Tabba Foundation





1988 Gadoon Textile Mills Ltd 1993 Lucky Cement Ltd





1995 Aziz Tabba Kidney Centre 1993 Lucky Energy Private Ltd





1998 Yunus Textile Mills Ltd 2005 Tabba Heart Institute





	Directors' Report	03
	Balance Sheet	08
Contents	Profit and Loss Account	09
	Cash Flow Statement	10
	Statement of Changes in Equity	11
	Notes to the Financial Statements	12

## Company Information

### **Board of Directors**

Mr. Muhammad Yunus Tabba (Chairman / Director)

Mr. Muhammad Sohail Tabba

Mr. Imran Yunus Tabba

Mr. Jawed Yunus Tabba

Mrs. Rahila Aleem

Mrs. Mariam Tabba Khan

Mr. Ali J Siddiqui

Mr. Manzoor Ahmed (NIT)

## Chief Executive

Mr. Muhammad Ali Tabba

#### **Executive Director**

Mr. Abdur Razzaq Thaplawala

## **Director Finance and Company Secretary**

Mr. Muhammad Abid Ganatra FCA, FCMA, FCIS

## **Statutory Auditors**

M/s. Ernst & Young Ford Rhodes Sidat Hyder Chartered Accountants

A member firm of Ernst & Young Global Limited

### **Internal Auditors**

M/s. M. Yousuf Adil Saleem & Co., **Chartered Accountants** 

A member firm of Deloitte Touche Tohmatsu

## **Cost Auditors**

M/s, KPMG Taseer Hadi and Co., **Chartered Accountants** 

## **Bankers**

Allied Bank Limited

Askari Bank Limited

Bank AL-Habib Limited

Bank Alfalah Limited Barclays Bank plc

Citibank N.A.

Deutsche Bank Faysal Bank Limited

Habib Bank Limited

Habib Metropolitan Bank Limited

JS Bank Limited

KASB Bank Limited

MCB Bank Limited

National Bank of Pakistan

NIB Bank Limited

Soneri Bank Limited

Standard Chartered Bank (Pakistan) Limited

The Royal Bank of Scotland Limited

United Bank Limited

Pezu, District Lakki Marwat, Khyber Pakhtunkhwa

6-A, Muhammad Ali Housing Society, A. Aziz Hashim Tabba Street, Karachi - 75350

UAN # (021) 111-786-555

Website: www.lucky-cement.com E-mail: info@lucky-cement.com

1. Pezu, District Lakki Marwat, Khyber Pakhtunkhwa 2. 58 Kilometers on Main Super Highway, Gadap Town, Karachi.

Central Depository Company of Pakistan Limited CDC House, 99-B, Block-B, S.M.C.H.S

Main Shahra-e-Faisal, Karachi.

(Toll Free): 0800 23275

Mr. Muhammad Sohail Tabba (Chairman)

Mr. Jawed Yunus Tabba Mrs. Mariam Tabba Khan Mr. Ali J Siddiqui

Mr. Muhammad Sohail Tabba

Mrs. Rahila Aleem

## Human Resource and Remuneration Committee Mrs. Mariam Tabba Khan (Chairperson)

Mr. Imran Yunus Tabba Mr. Ali J Siddiqui

## Corporate Governance Committee Mr. Manzoor Ahmed (Chairman)

Mrs. Rahila Aleem

The Directors of your Company have pleasure to present before you the un-audited financial statements of the Company for the first quarter ended September 30, 2010.

#### Overview

The Cement Industry started this new financial year with a negative volumetric growth of 17.7% during the first quarter ended September 30, 2010 after witnessing a robust growth of 9.4% during the financial year ended June 30, 2010. The demand of cement in domestic market was declined because of heavy monsoon rains with massive destruction due to historical floods devastated major parts of the Country. Moreover, depressed construction activities were also observed during the Holy month of Ramazan. On export front, the industry also witnessed pressure in regional markets due to capacity addition.

During the quarter under review, the sales volume of your Company registered a negative growth of 9.2% mainly due to decline in export sales which registered 18% decline as compared to same quarter last year. However, the local sales volume of your Company registered a positive growth of 2.5% as compared to the same period last year. Despite odds, the performance of your Company was much superior then the industry resultantly the market share of your Company increased from 18.26% to 20.14% during the quarter under review.

A comparison of key financial results of your Company with same period last year as well as last quarter of previous financial year is as under:

Comparison with same period last year:

Particular	1st Qtr 2010	1st Qtr 2009	%
Sales Revenue Gross Profit	Amounts in '000 5,584,172 1,732,032	Amounts in '000 6,041,640 2,234,054	(7.6) (22.4)
Operating Profit	985,105	1,509,650	(34.8)
Profit Before Tax Net Profit after tax	782,539 726,698	1,261,003 1,102,511	(37.9) (34.1)
Earning Per Share	2.25	3.41	(34.2)

<sup>\*</sup> Rupees in Thousand Except EPS.

Comparison with previous quarter last year:

Particulars	1st Qtr Jul-Sep '10	4th Qtr Apr-Jun '10	%
Sales Revenue Gross Profit Operating Profit Profit Before Tax Net Profit after tax Earning Per Share	Amounts in '000 5,584,172 1,732,032 985,105 782,539 726,698 2.25	Amounts in '000 6,481,975 1,691,382 731,004 539,682 576,783 1.78	(13.9) 2.4 34.8 45.0 26.0 26.40

<sup>\*</sup> Rupees in Thousand Except EPS.

## **Business Performance**

## (a) Production & Sales Volume Performance:

A comparative analysis of sales volume of the Industry and your Company for the first quarter ended on September 30, 2010 is as under:

CEMENT INDUSTRY	Jul-10 to	Jul-10 to Jul-09 to Gi		wth
CEMENT INDUSTRI	Sep-10 (Tons)	Sep-09 (Tons)	(Tons)	%
Local Sales	4,617,617	5,495,883	(878,266)	(16.0)
Export Sales Cement				
- Bagged	1,961,090	2,304,488	(343,398)	(14.9)
- Loose	284,240	516,423	(232,183)	(45.0)
Sub-Total	2,245,330	2,820,911	(575,581)	(20.4)
Clinker	45,558	77,840	(32,282)	(41.5)
Total Export	2,290,888	2,898,751	(607,863)	(21.0)
Grand Total	6,908,505	8,394,634	(1,486,129)	(17.7)

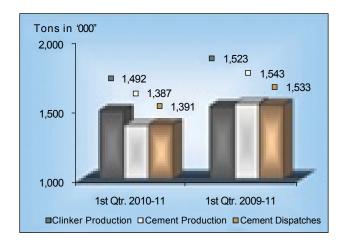
LUCKY CEMENT LIMITED	Jul-10 to	Jul-09 to	Gro	wth
LOCKI CLIVILITED	Sep-10 (Tons)	Sep-09 (Tons)	(Tons)	%
Local Sales	678,096	662,017	16,079	2.4
Export Sales Cement - Bagged - Loose	392,018 284,240	353,673 516,423	38,345 (232,183)	10.8 (45.0)
Sub-Total	676,258	870,095	(193,837)	(22.3)
Clinker Total Export	37,099 <b>713,357</b>	992 <b>871,087</b>	36,107 (157,730)	3,640 (18.1)
Grand Total	1,391,453	1,533,104	(141,651)	(9.2)

The market share analysis of your Company is as under:

LCL - Market Share (%)	Jul-10 to Sep-10 %	Jul-09 to Sep-09 %
Local Sales	14.7	12.1
Export Sales Cement - Bagged - Loose	20.0	15.4 100.0
Sub-Total	30.1	30.8
Clinker Total Export	81.4 31.1	1.3
Grand Total	20.1	18.3

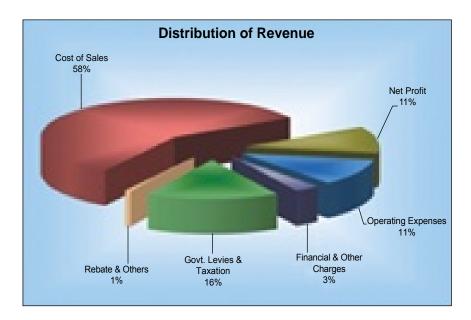
The production statistics of your Company for the quarter under review as compared to same quarter last year is as under:

Particulars	1st Qtr. 2010-11		Increase/ (Decrease)
		ns	,, 
Clinker Production Cement Production	1,491,731 1,387,270	1,523,290 1,543,125	(2.1) (10.1)
Cement Dispatches	1,391,453	1,533,104	(9.2)



### b) Financial Performance

During the quarter under review, the prices of cement in the domestic market were improved on the back of increasing cost of production and very low prices prevailed in last quarter. The average local selling prices of your Company were improved by 16% compared to previous quarter, however, the impact of increase was only 2% when compared to same period last year. The export prices of cement were under pressure except Afghanistan. However, depreciation of Pak rupee resulted in better retention to your Company.

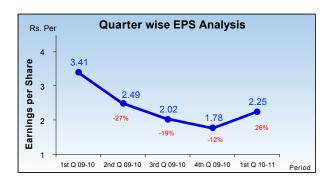


The cost per ton of cement of your Company increased by 11% as compared to same period last year where as on comparison with previous quarter it was increased by 2%. The cost was mainly increased due to increase in coal prices in the international market, moreover, cost of raw material, packing material, stores and spares as well as salaries and wages were also increased due to oil prices and general inflationary trend prevailed in the Country. The savings from waste heat recovery project of Karachi Plant partially off set the cost increase. Fuel and power remained the major cost component which accounted for 73% of total cost of production.

The gross profit margins of your Company were improved by 4% compared to previous quarter, however, on comparison with same period last year the margins were declined by 6%. The finance cost was slightly reduced from Rs. 154.756 million last year to Rs.143.560 million during this quarter.

Distribution costs were increased from Rs.680.362 million last year to Rs.688.379 million during the quarter under review because of increase in inland and ocean freights.

The earnings per share of your Company during the quarter under review was Rs. 2.25 per share which was Rs. 3.41 per share during same period last year and Rs. 1.78 per share during previous quarter.



## **Progress On Going Projects**

Alhamdulillah, the Waste Heat Recovery project of Pezu plant has commenced power generation successfully during the last week of September 2010. Insha Allah, your Company will reap the benefit of this project from the second quarter of this financial year.

The fleet of 18 trailers ordered earlier has also started transportation of coal and cement from Karachi plant to port and vice versa. We expect to purchase additional trailers to accommodate the entire logistic requirement of the Karachi Plant.

To meet future business challenges, your Company is in under process of upgrading / migrating its existing business applications developed earlier in older version of Oracle to the latest 10G Oracle environment.

## **Future Ontlook**

The demand of cement in the domestic market, during the first quarter under review, was mainly affected due to heavy monsoon rains coupled with devastated floods which not only ruined the infrastructure but also paralyzed the construction activities in various parts of the Country. We have observed that the demand of cement in the domestic market has started picking up in the month of October 2010 which will hopefully be normalized in remaining period of this financial year. Moreover, we anticipate that the demand of cement may be stimulated once the reconstruction work is started in flood affected areas of the Country.

The demand of cement in the regional markets except Afghanistan and Iraq is expected to be under pressure due to capacity addition. However, the African markets will continue to be potential export markets for your Company.

## Acknowledgement

Your Directors express their appreciation to the bankers and financial institutions that extended assistance in financing to the Company, its contractors who are working on the expansion projects and the Company's workers, staff and executives for their devotion and hard working.

## On behalf of the Board

MUHAMMAD YUNUS TABBA Chairman / Director Karachi: October 21, 2010

## Interim Condensed Balance Sheet as at September 30, 2010 (Un-audited)

ASSETS   NON-CURRENT ASSETS   Property, plant and equipment   4   31,383,905   2,610   2,5   2,5   2,610   2,5   2,5   2,610   2,5   2		Note	September 30, 2010 (Un-audited)	June 30, 2010 (Audited)
NON-CURRENT ASSETS         31,383,905 (2,610) (57,548) (31,438,705) (2,610) (57,548) (31,438,705) (2,610) (57,548) (31,438,705) (2,610) (57,548) (31,438,705) (2,610) (57,548) (31,438,705) (2,610) (57,548) (31,438,705) (2,610) (57,548) (31,438,705) (2,610) (57,548) (31,438,705) (2,610) (57,548) (31,438,705) (2,610) (57,548) (31,438,705) (2,610) (57,548) (31,438,705) (2,610				,
Property, plant and equipment			`	
Intangible assets   2,610   57,548   57,548   57,548   57,548   57,548   57,548   57,548   57,548   57,548   31,444,063   31,438,75   31,438,77   31,438,77   31,438,77   79,32   1,112,937   1,112,937   1,122,				[04.0=0.0==]
Long term advance and deposits   57,548   31,444,063   31,438,7   31,444,063   31,438,7		4		31,378,255
31,444,063   31,444,063   31,444,063   31,444,063   31,444,063   31,444,063   31,444,063   31,444,063   31,444,063   31,444,063   31,444,063   31,444,063   31,444,063   31,444,063   31,448,063   31,444,063   31,				2,977 57,548
CURRENT ASSETS         3tores and spares         4,691,056         1,112,937           Stores and spares         1,112,937         814,417         608,8           Trade debts - considered good         81,417         105,9         779,3           Loans and advances         82,815         105,9         105,9           Trade deposits and short term prepayments         67,833         48,8         105,9           Other receivables         177,776         13x refunds due from government         538,812         538,812         538,812         538,812         538,812         538,812         538,812         538,812         538,812         538,812         145,11         145	Long term advance and deposits			31.438.780
Stock-in-trade	CURRENT ASSETS			
Trade debts - considered good Loans and advances Trade deposits and short term prepayments Other receivables Tax refunds due from government Tax refunds due fom government Tax refunds due from government Tax refunds due fom government Tax refunds due from government Tax refunds due from government Tax refunds due from government Tax refunds due fom government Tax refunds due for government Tax refunds due fom government Tax refunds due for government Tax refund				4,008,288
Loans and advances				608,813
Trade deposits and short term prepayments Other receivables Tax refunds due from government Tax refunds due from government Taxation - net Sales Tax refundable Cash and bank balances  TOTAL ASSETS  EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES  Authorized 500,000,000 (June 30, 2010 : 500,000,000) Ordinary shares of Rs. 10/- each  Issued, subscribed and paid up Reserves  NON- CURRENT LIABILITIES Long term finance Deferred taxation Deferred liabilities Long term deposits  CURRENT LIABILITIES Trade and other payables  67,833 177,776 538,812 121,516 1225,740 117,9 333,6 6,871,4 117,9 339,522,657  38,310,2 333,6 6,871,4 145,1 145	•			779,305
Other receivables       177,776       184,8       538,812       121,516       538,812       121,516       538,812       145,11       145,11       145,11       145,11       145,11       145,11       145,11       145,11       145,11       145,11       145,11       145,11       145,11       145,11       145,11       145,11       145,11       145,11       145,11       145,21       <				105,915
Tax refunds due from government Taxation - net Sales Tax refundable Cash and bank balances  TOTAL ASSETS  EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES  Authorized 500,000,000 (June 30, 2010 : 500,000,000) Ordinary shares of Rs.10/- each  Issued, subscribed and paid up Reserves  NON- CURRENT LIABILITIES Long term finance Deferred taxation Deferred liabilities Long term deposits  CURRENT LIABILITIES Trade and other payables  538,812 121,516 235,740 235,692 8,078,594  38,310,2  38,310,2  38,310,2  5,000,000 5,000,000 5,000,000 5,000,000				48,807
Taxation - net Sales Tax refundable Cash and bank balances 235,740 Cash and bank balances 235,740 Cash and bank balances 235,692 8,078,594 TOTAL ASSETS 39,522,657 38,310,2 EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES 500,000,000 (June 30, 2010 : 500,000,000 (June 30, 2010 : 500,000,000				538,812
Sales Tax refundable Cash and bank balances       235,740 235,692 8,078,594       117,9 333,6 6,871,4         TOTAL ASSETS       39,522,657       38,310,2         EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES       500,000,000 (June 30, 2010 : 500,000,000) Ordinary shares of Rs.10/- each       5,000,000 5,000,000 5,000,000         Issued, subscribed and paid up Reserves       22,588,880 25,822,630       21,862,1 25,095,9         NON- CURRENT LIABILITIES Long term finance Deferred taxation Deferred liabilities Long term deposits       857,348 1,562,850 341,016 35,319 2,796,533       1,658,6 1,562,8 31,92				145,151
Cash and bank balances       235,692 8,078,594       333,6 6,871,4         TOTAL ASSETS       39,522,657       38,310,2         EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES       500,000,000 (June 30, 2010 : 500,000,000) Ordinary shares of Rs.10/- each       5,000,000       5,000,00         Issued, subscribed and paid up Reserves       3,233,750 22,588,880 25,822,630       3,233,750 21,862,1 25,095,9       3,233,750 21,862,1 25,095,9         NON- CURRENT LIABILITIES Long term finance Deferred taxation Deferred liabilities Long term deposits       857,348 1,562,850 341,016 35,319 2,796,533       1,658,6 1,562,8 31,92 3,572,6         CURRENT LIABILITIES Trade and other payables       2,609,470       3,043,3				117,939
TOTAL ASSETS  EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES  Authorized 500,000,000 (June 30, 2010 : 500,000,000) Ordinary shares of Rs.10/- each  Issued, subscribed and paid up Reserves  NON- CURRENT LIABILITIES Long term finance Deferred taxation Deferred liabilities Long term deposits  CURRENT LIABILITIES Trade and other payables  39,522,657  38,310,2  5,000,000  5,000,00  5,0				333,629
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES  Authorized 500,000,000 (June 30, 2010 : 500,000,000) Ordinary shares of Rs. 10/- each  Issued, subscribed and paid up Reserves  NON- CURRENT LIABILITIES Long term finance Deferred taxation Deferred liabilities Long term deposits  CURRENT LIABILITIES Trade and other payables  Trade and other payables  Trade 30, 2010 : 500,000			8,078,594	6,871,464
SHARE CAPITAL AND RESERVES         Authorized       500,000,000 (June 30, 2010 : 500,000,000)       5,000,000       5,000,000         Ordinary shares of Rs.10/- each       3,233,750       3,233,750       3,233,750         Issued, subscribed and paid up       22,588,880       21,862,1       25,095,9         NON- CURRENT LIABILITIES       857,348       1,562,850       1,562,850         Long term finance       35,319       319,2       31,92         Long term deposits       35,319       3,572,6         CURRENT LIABILITIES       796,533       3,043,3         Trade and other payables       2,609,470       3,043,3	TOTAL ASSETS		39,522,657	38,310,244
500,000,000 (June 30, 2010 : 500,000,000)       5,000,000       5,000,000         Issued, subscribed and paid up       3,233,750       3,233,750         Reserves       22,588,880       21,862,1         NON- CURRENT LIABILITIES       857,348       1,562,850         Long term finance       857,348       1,562,850         Deferred taxation       341,016       319,2         Long term deposits       35,319       3,572,6         CURRENT LIABILITIES       7,96,533       3,043,3         Trade and other payables       2,609,470       3,043,3				
500,000,000 (June 30, 2010 : 500,000,000)       5,000,000       5,000,000         Issued, subscribed and paid up       3,233,750       3,233,750         Reserves       22,588,880       21,862,1         NON- CURRENT LIABILITIES       857,348       1,562,850         Long term finance       857,348       1,562,850         Deferred taxation       341,016       319,2         Long term deposits       35,319       3,572,6         CURRENT LIABILITIES       7,96,533       3,043,3         Trade and other payables       2,609,470       3,043,3	Authorized			
Ordinary shares of Rs.10/- each         5,000,000         5,000,00           Issued, subscribed and paid up         3,233,750         3,233,750           Reserves         22,588,880         21,862,1           NON- CURRENT LIABILITIES         857,348         1,562,850           Long term finance         1,562,850         341,016           Deferred liabilities         341,016         319,2           Long term deposits         2,796,533         3,572,6           CURRENT LIABILITIES         7         3,043,3           Trade and other payables         2,609,470         3,043,3				
Issued, subscribed and paid up   3,233,750   22,558,880   21,862,1   25,095,9			5.000.000	5,000,000
Reserves       22,588,880 / 25,822,630       21,862,1 / 25,095,9         NON- CURRENT LIABILITIES       857,348 / 1,562,850       1,562,850 / 341,016 / 35,319         Deferred liabilities Long term deposits       341,016 / 35,319       31,9,2 / 31,9,2         CURRENT LIABILITIES Trade and other payables       2,609,470       3,043,3	Granary Grands of No. 107 Sacri			0,000,000
NON- CURRENT LIABILITIES   25,822,630   25,095,9   25	Issued, subscribed and paid up		3,233,750	3,233,750
NON- CURRENT LIABILITIES         857,348           Long term finance         1,562,850           Deferred taxation         341,016           Long term deposits         35,319           2,796,533         3,572,6           CURRENT LIABILITIES         2,609,470           Trade and other payables         3,043,3           3,043,3         3,043,3	Reserves			21,862,179
Long term finance Deferred taxation Deferred liabilities Long term deposits  CURRENT LIABILITIES Trade and other payables  1,652,850 341,016 35,319 2,796,533  1,658,6 1,562,8 319,2 319,2 31,9 3,572,6 3,572,6 3,043,3			25,822,630	25,095,929
Deferred taxation Deferred liabilities Long term deposits  CURRENT LIABILITIES Trade and other payables  1,562,850 341,016 35,319 2,796,533 3,572,6 33,572,6 3,043,3 3,043,3			057.040	4.050.000
Deferred liabilities         341,016         319,2           Long term deposits         35,319         31,9           CURRENT LIABILITIES         2,796,533         3,572,6           Trade and other payables         2,609,470         3,043,3				
Long term deposits       35,319       31,9         2,796,533       3,572,6         CURRENT LIABILITIES       2,609,470       3,043,3         Trade and other payables       2,609,470       3,043,3				
2,796,533   3,572,6				31,957
Trade and other payables 2,609,470 3,043,3	Long term deposits			3,572,624
	CURRENT LIABILITIES		, ,	-,- ,-
Accrued mark-up   120 051   155 5			2,609,470	3,043,320
	Accrued mark-up		129,051	155,500
		5		6,267,112
	Current portion of long term finance			9,641,691
CONTINGENCIES AND COMMITMENTS 6	CONTINGENCIES AND COMMITMENTS	6	10,903,494	9,041,091
TOTAL EQUITY AND LIABILITIES 39,522,657 38,310,2	TOTAL EQUITY AND LIABILITIES		39.522.657	38,310,244
<u> </u>				00,010,211

The annexed notes from 1 to 12 form an integral part of these financial statements.

Muhammad Yunus Tabba Chairman / Director Muhammad Ali Tabba Chief Executive

## Interim Condensed Profit and Loss Account For The 1st Quarter ended September 30, 2010 (Un-audited)

	Note	September 30, 2010	September 30, 2009
		(Rupee	es in '000')
Gross sales	7	6,638,731	7,038,727
Less: Sales tax and excise duty Rebates and commission		1,005,866 48,693 1,054,559	945,225 51,862 997,087
Net sales		5,584,172	6,041,640
Cost of sales		3,852,140	3,807,586
Gross profit		1,732,032	2,234,054
Distribution cost Administrative expenses		688,381 58,546 746,927	680,362 44,042 724,404
Operating profit		985,105	1,509,650
Finance cost Other operating income Other charges		143,560 (148) 59,154 202,566	154,756 (1,308) 95,199 248,647
Profit before taxation		782,539	1,261,003
Taxation -current -deferred		55,841 - 55,841	48,520 109,972 158,492
Profit after taxation		726,698	1,102,511
Other comprehensive income for the period		-	-
Total comprehensive income for the period		726,698	1,102,511
		(Rupees)	(Rupees)
Earnings per share - basic and diluted		2.25	3.41

The annexed notes from 1 to 12 form an integral part of these financial statements.

Muhammad Yunus Tabba Chairman / Director Muhammad Ali Tabba Chief Executive

## Interim Condensed Cash Flow Statement For the 1st Quarter ended September 30, 2010 (Un-audited)

	Note	September 30, 2010	2009
		(Rupee	s in '000')
CASH FLOWS FROM OPERATING ACTIVITIES Cash generated / (used in) from operations	8	(437,944)	1,503,939
Finance costs paid Income tax paid Gratuity paid  Long term deposits  Net cash generated / (used in) operating activities		(170,009) (32,206) (2,859) (205,074) 3,362 (639,656)	(152,390) (43,833) (635) (196,858) 380 1,307,461
CASH FLOWS FROM INVESTING ACTIVITIES  Fixed capital expenditure  Sale proceeds on disposal of property, plant & equipment  Net cash used in investing activities		(379,012) 460 (378,552)	(512,721) 43,843 (468,878)
CASH FLOWS FROM FINANCING ACTIVITIES  Repayment of long term finances  Receipt of short term borrowings  Dividends paid  Net cash (used in) / generated from financing activities		(734,902) 1,655,752 (579) 920,271	(2,846,407) 999,994 (1) (1,846,414)
Net increase / (decrease) in cash and cash equivalents Cash and cash equivalents at the beginning of the year Cash and cash equivalents at the end of the period		(97,937) 333,629 235,692	(1,007,831) 910,890 (96,941)
CASH AND CASH EQUIVALENTS Cash and bank balances Short term running finance		235,692	184,563 (281,504) (96,941)

The annexed notes from 1 to 12 form an integral part of these financial statements.

Muhammad Yunus Tabba Chairman / Director Muhammad Ali Tabba Chief Executive

## Interim Condensed Statement Of Changes In Equity For The 1st Quarter Ended September 30, 2010 (Un-audited)

	þ	Capital reserve	Revenue	reserves		
	Issued, subscribed and paid up capital	Share premium	General Reserve	Unappropriated Profit	Total reserves	Total equity
			Rupee	es in '000'		
Balance as at July 01, 2009	3,233,750	7,343,422	5,000,000	7,674,800	20,018,222	23,251,972
Net profit for the period	-	-	-	1,102,511	1,102,511	1,102,511
Balance as at September 30, 2009	3,233,750	7,343,422	5,000,000	8,777,311	21,120,733	24,354,483
Balance as at July 01, 2010	3,233,750	7,343,422	10,000,000	4,518,760	21,862,182	25,095,932
Transfer to general reserve	-	-	2,500,000	(2,500,000)	-	-

12,500,000

726,698

2,745,458 22,588,880

726,698

726,698

25,822,630

The annexed notes from 1 to 12 form an integral part of these financial statements.

3,233,750 7,343,422

Net profit for the period

Balance as at September 30, 2010

**Muhammad Yunus Tabba** 

Muhammad Ali Tabba

Notes To The Interim Condensed Financial Statements For The 1st Quarter Ended September 30, 2010 (Un-audited)

## 1 THE COMPANY AND ITS OPERATION

Lucky Cement Limited (the Company) was incorporated in Pakistan on September 18, 1993 under the Companies Ordinance, 1984 (the Ordinance). The shares of the Company are quoted on all the three stock exchanges in Pakistan. The Company has also issued Global Depository Receipts (GDRs) which are listed and traded on the Professional Securities Market of the London Stock Exchange. The principal activity of the Company is manufacturing and marketing of cement. The registered office of the Company is located at Pezu, District Lakki Marwat in Khyber Pakhtunkhwa. The Company has two production facilities at Pezu, District Lakki Marwat in Khyber Pakhtunkhwa and at Main Super Highway in Karachi, Sindh.

## 2 BASIS OF PREPARATION

These interim condensed financial statements are un-audited and are presented to the shareholders under Section 245 of the Ordinance and have been prepared in a condensed form in accordance with the requirements of the International Accounting Standard (IAS) - 34 "Interim Financial Reporting" as applicable in Pakistan. These interim condensed financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2010.

## 3 SIGNIFICANT ACCOUNTING POLICIES

The Accounting policies adopted in the preparation of these interim condensed financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the year ended June 30, 2010.

## 4 PROPERTY, PLANT AND EQUIPMENT

4.1 The following additions/deletions were made during the three months period in operating assets:

Building on lease hold land Plant and machinery Generators Vehicle including cement bulkers Furniture and fixtures Office equipments Computer & Accessories Other assets

Additions (Cost)	Deletions (Cost)			
(Rupees in '000')				
1,391	-			
80,780	-			
12,000	-			
34,401	1,279			
348	-			
2,041	-			
569	-			
3,723	-			
135,253	1,279			

4.2 The following is the movement in capital work-in-progress during the period/year :

	September 30, 2010	June 30, 2010
	(Rupees	in '000')
Opening balance Add: additions during the period/year Less: Transferred to fixed assets	1,913,121 366,946 (123,184) 2,156,883	2,143,111 2,260,805 (2,490,795) 1,913,121

**4.3** During the period borrowing costs amounting to Rs. 8.274 million (June 30, 2010 Rs. 154.240 million) have been capitalised in the capital work-in-progress.

## 5 SHORT TERM BORROWINGS - Secured

The Company has short term financing facilities including Export Refinance aggregating to Rs.11.400 billion available from various banks. These facilities are secured against hypothecation on stores, stock and trade debts and repayable within one year.

#### **6 CONTINGENCIES AND COMMITMENTS**

## 6.1 CONTINGENCIES

There are no major changes in the status of contingencies as reported in the annual financial statements for the year ended June 30, 2010.

September 30, 2010	June 30, 2010
(Rupees	in '000')

## 6.2 COMMITMENTS

## **Capital Commitments**

Plant and machinery under letters of credit

## Other Commitments

Stores, spares and packing material under letters of credit

Bank guarantees issued on behalf of the Company

132,163	163,325
1,723,461	1,960,445
673,052	672,940

September 30,	September 30,
2010	2009
(Runees	in '000')

## 7 GROSS SALES

Local Export

3,509,354	3,343,682
3,129,377	3,695,045
6,638,731	7,038,727

September 30,	September 30,
2010	2009

-----(Rupees in '000')-----

## 8 CASH GENERATED FROM OPERATIONS

Profit before taxation Adjustments for non cash charges and other items Depreciation Amortization on intangible assets (Gain) / loss on disposal of property, plant & equip. Provision for gratuity Finance costs Profit before working capital changes	782,539 372,995 367 (90) 24,658 143,560 1,324,029	1,261,003 342,139 - (1,308) 17,255 154,756 1,773,845
(Increase) / decrease in current assets Store and spares Stock in trade Trade Debts Loans and advances Trade deposits and short term prepayments Other receivables Sales Tax refundable	(682,768) (504,124) (35,112) 23,100 (19,026) 7,029 (117,801) (1,328,702)	(214,646) 67,479 200,378 (11,426) (3,425) 16,813 (39,427) 15,746
Increase / (Decrease) in current liabilities  Trade and other payables	(433,271)	(285,652)
Cash (used in) / generated from operations	(437,944)	1,503,939

## 9 TRANSACTIONS WITH RELATED PARTIES

Related parties comprise companies with common directorship, directors and key management personnel. Details of transactions with related parties during the period, other than remuneration and benefits to key management personnel under the terms of their employment are as follows:

## **Associated companies**

Lucky Paragon ReadyMix Limited		
Sales	29,796	2,853
Purchases	-	22
Lucky Textile Mills		
Sales	755	63
Gadoon Textile Mills Limited		
Sales	178	-
Younus Textile Mills Limited		
Sales	58	588
Fazal Textile Mills Limited		
Sales	1,736	59
Lucky Knits (Pvt) Limited		
Sales	-	94
Aziz Tabba Foundation		
Sales	725	-

## 10 DIVIDEND

The Board of Directors in their meeting held on August 10, 2010 proposed a final dividend of Rs.4/= per share for the year ended June 30, 2010 amounting to Rs.1.29 billion (2009: Rs.1.29 billion) for approval of the members at the Annual General Meeting to be held on October 26, 2010. These financial statements do not reflect this proposed dividend payable.

## 11 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorized for issue on October 21, 2010 by the Board of Directors of the Company.

## 12 GENERAL

Figures have been rounded off to the nearest thousand of Rupees.

Muhammad Yunus Tabba Chairman / Director Muhammad Ali Tabba

## **Marketing Offices**

## **Marketing Head Office - Islamabad**

Lucky Cement Limited House No 1-A, Street No. 70, Sector F-8/3, Islamabad

UAN: (92-51) 111-786-555 Tel: (92-51) 2287085-6 Fax: (92-51) 2287087

Email: gmmarketing@lucky-cement.com

#### Lahore

Lucky Cement Limited 2nd Floor, Al Hasan Plaza, Jamia Ashrafia, Main Ferozpur Road, Lahore UAN: (92-42) 111-786-555

Tel: (92-42) 37530480-2 Fax: (92-42) 37530435

Email: lahore@lucky-cement.com

#### Multan

Lucky Cement Limited Dastagir Tower,1st Floor, Near Hassan Parwana Road, Near Deira Ada, Multan

Tel: (92-61) 4540556-7 Fax: (92-61) 4540558 Email: multan@lucky-cement.com

## **Head Office**

6-A Muhammad Ali Housing Society, A. Aziz Hashim Tabba Street, Karachi-75350, Pakistan UAN: (+92-21) 111-786-555 Fax: (+92-21) 34534302 Email: info@lucky-cement.com

### **Plants**

### **Pezu Plant**

Main Indus Highway, Pezu Distt: Lakki Marwat, Khyber Pakhtunkhwa

Tel: (+92-969) 580123-5 Fax: (+92-969) 580122

## Karachi Plant

104km Milestone from Karachi to Hyderabad (58 km towards Karachi)

Fax: (092-21) 35206421

## **Peshawar**

Lucky Cement Limited 7-Park Avenue, University Town, Peshawar UAN: (92-91) 111-786-555

Tel: (92-91) 5844903-5840271 Fax: (92-91) 5850969

Email: peshawar@lucky-cement.com

### Quetta

Lucky Cement Limited F1, First Floor, Institute Of Engineers Building,

Zarghoon Road, Quetta Tel: (92-81) 2837583 Fax: (92-81) 2829267

Email: quetta@lucky-cement.com

## D.I.Khan

Lucky Cement Limited Mezzanine Floor, State Life Building, East Circular Road, D.I.Khan

Tel: (92-966) 713799 Fax: (92-966) 712279